

## COSTS PER LAWYER

RANK	FIRM	COSTS PER LAWYER (£K)	RANK	FIRM	COSTS PER LAWYER (£K)
1	Landwell	310	50=	Hammonds	148
2	Allen & Overy	275	52	TLT	143
3	Slaughter and May	274	53=	Holman Fenwick & Willan	142
4	Clifford Chance	239	53=	Theodore Goddard	142
5	Watson Farley & Williams	228	53=	Travers Smith Braithwaite	142
6=	Dickson Minto	227	56	Eversheds	138
6=	Irwin Mitchell	227	57=	Gateley Wareing	137
8	Withers	222	57=	Reynolds Porter Chamberlain	137
9	Freshfields Bruckhaus Deringer	216	59=	Bircham Dyson Bell	136
10	Berwin Leighton Paisner	211	59=	DWF	136
11	Linklaters	210	61	Martineau Johnson	134
12	Shoosmiths	207	62=	Browne Jacobson	133
13=	CMS Cameron McKenna	205	62=	DJ Freeman	133
13=	Finers Stephens Innocent	205	62=	Harbottle & Lewis	133
13=	Herbert Smith	205	65=	Beachcroft Wansbroughs	132
16	Fladgate Fielder	199	65=	Mishcon de Reya	132
17	Ashurst Morris Crisp	198	67	Lewis Silkin	131
18	Thomas Eggar	197	68=	Berrymans Lace Mawer	130
19=	Lovells	196	68=	Lester Aldridge	130
19=	Macfarlanes	196	70	Penningtons	129
21	Ince & Co	195	71	Halliwell Landau	127
22	Denton Wilde Sapte	190	72=	Ward Hadaway	125
23	Simmons & Simmons	189	72=	Wragge & Co	125
24	Lawrence Graham	188	74	Field Fisher Waterhouse	124
25=	Nicholson Graham & Jones	187	75	Stephenson Harwood	122
25=	SJ Berwin	187	76=	Freethcartwright	121
27	RadcliffesLeBrasseur	184	76=	KLegal	121
28	Richards Butler	183	78	Cripps Harries Hall	119
29	Masons	181	79	Kennedys	118
30	Bird & Bird	177	80=	ASB Law	114
31	Taylor Wessing	176	80=	Bond Pearce	114
32	Olswang	174	80=	Walker Morris	114
33=	Farrer & Co	173	83	Bevan Ashford	112
33=	Norton Rose	173	84=	Maclay Murray & Spens	111
35	Charles Russell	170	84=	Morgan Cole	111
36=	Manches	167	86=	Biggart Baillie	110
36=	Salans	167	86=	Pannone & Partners	110
38	Barlow Lyde & Gilbert	164	88	Cobbetts	109
39	Trowers & Hamlins	162	89	Addleshaw Booth & Co	106
40	Howard Kennedy	158	90	Mills & Reeve	104
41=	Nabarro Nathanson	157	91	Shepherd+ Wedderburn	103
41=	Speechly Bircham	157	92=	Keoghs	102
43=	DLA	156	92=	Osborne Clarke	102
43=	Gouldens	156	94	Clarke Willmott	101
45	Wedlake Bell	155	95=	Blake Lapthorn	99
46	Clyde & Co	154	95=	Burges Salmon	99
47	Bristows	152	97=	Brodies	96
48=	Dickinson Dees	151	97=	Dundas & Wilson	96
48=	Pinsents	151	99	Hewitsons	94
50=	Davies Arnold Cooper	148	100	Tods Murray	86

COSTS PER  
LAWYER  
TABLE

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## PROFITS PER EQUITY PARTNER

RANK	FIRM	PROFITS PER EQUITY PARTNER (£K)
1	Slaughter and May	819
2	Macfarlanes	773
3	Herbert Smith	748
4	Linklaters	734
5	Freshfields Bruckhaus Deringer	700
6	Allen & Overy	675
7=	Clifford Chance	644
7=	Lovells	644
9	Gouldens	620
10	Ashurst Morris Crisp	590
11	Dickson Minto	545
12	Landwell	525
13	Walker Morris	496
14=	DLA	460
14=	Irwin Mitchell	460
16	Richards Butler	450
17	SJ Berwin	409
18	Fladgate Fielder	403
19	CMS Cameron McKenna	401
20	Clyde & Co	400
21	Salans	397
22=	Norton Rose	390
22=	Travers Smith Braithwaite	390
24	Lawrence Graham	373
25	Watson Farley & Williams	358
26	Barlow Lyde & Gilbert	351
27	Halliwell Landau	350
28	Taylor Wessing	344
29=	Hammonds	330
29=	Theodore Goddard	330
31	Bird & Bird	317
32	Denton Wilde Sapte	313
33	Eversheds	308
34	Berwin Leighton Paisner	303
35=	Burges Salmon	300
35=	Dickinson Dees	300
35=	Simmons & Simmons	300
38	Nabarro Nathanson	293
39=	Field Fisher Waterhouse	290
39=	Ince & Co	290
39=	Olswang	290
42	Withers	278
43	Pinsents	276
44=	Farrer & Co	275
44=	Kennedys	275
46	Davies Arnold Cooper	272
47=	Charles Russell	255
47=	Wragge & Co	255
49=	Addleshaw Booth & Co	250
49=	DWF	250

RANK	FIRM	PROFITS PER EQUITY PARTNER (£K)
49=	Trowers & Hamlins	250
52	Bevan Ashford	246
53=	Lewis Silkin	245
53=	Speechly Bircham	245
55	Reynolds Porter Chamberlain	241
56	Wedlake Bell	239
57	Bristows	238
58=	Holman Fenwick & Willan	236
58=	KLegal	236
60	Hewitsons	235
61	Masons	234
62	Osborne Clarke	233
63	Howard Kennedy	230
64=	Beachcroft Wansbroughs	228
64=	Harbottle & Lewis	228
66=	Dundas & Wilson	220
66=	Maclay Murray & Spens	220
68	Mishcon de Reya	211
69=	Brown Jacobson	210
69=	Nicholson Graham & Jones	210
71	Mills & Reeve	209
72	Cobbetts	201
73=	Pannone & Partners	200
73=	Stephenson Harwood	200
75	Finers Stephens Innocent	195
76	Shepherd+ Wedderburn	194
77	Brodies	192
78	Biggart Baillie	185
79	Ward Hadaway	183
80	Bond Pearce	177
81	TLT	175
82	ASB Law	170
83	Bircham Dyson Bell	165
84	Thomas Eggar	162
85	Blake Laphorn	158
86	Cripps Harries Hall	152
87	Berrymans Lace Mawer	151
88=	DJ Freeman	150
88=	Tods Murray	150
90	Gateley Wareing	140
91=	Clarke Willmott	138
91=	Manches	138
93	Shoosmiths	136
94	Martineau Johnson	135
95	Lester Aldridge	132
96	Freethcartwright	131
97	Penningtons	121
98	Keoghs	120
99	RadcliffesLeBrasseur	80
100	Morgan Cole	75

**PROFITS  
PER  
EQUITY  
PARTNER  
TABLE**

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## FEES PER LAWYER

RANK	FIRM	REVENUE PER LAWYER (£K)	RANK	FIRM	REVENUE PER LAWYER (£K)
1	Slaughter and May	454	51=	Howard Kennedy	200
2	Freshfields Bruckhaus Deringer	385	51=	Reynolds Porter Chamberlain	200
3	Macfarlanes	367	53	Pinsents	199
4	Linklaters	360	54	Manches	197
5	Gouldens	354	55	Theodore Goddard	195
6	Allen & Overy	348	56=	Hammonds	190
7	Lovells	347	56=	Wragge & Co	190
8	Clifford Chance	337	58	Davies Arnold Cooper	185
9	Dickson Minto	336	59	Trowers & Hamlins	184
10	Withers	325	60	Halliwell Landau	183
11=	Ashurst Morris Crisp	315	61	Martineau Johnson	180
11=	Irwin Mitchell	315	62=	Gateley Wareing	179
13	Herbert Smith	300	62=	TLT	179
14	Taylor Wessing	296	64	Mishcon de Reya	178
15	Watson Farley & Williams	293	65=	DLA	176
16	Lawrence Graham	291	65=	Harbottle & Lewis	176
17	CMS Cameron McKenna	289	67	KLegal	173
18	Ince & Co	288	68=	Bircham Dyson Bell	171
19=	Fladgate Fielder	286	68=	Eversheds	171
19=	Travers Smith Braithwaite	286	70	Kennedys	170
21	Berwin Leighton Paisner	273	71	Pannone & Partners	165
22	Richards Butler	268	72=	DJ Freeman	164
23	Barlow Lyde & Gilbert	265	72=	DWF	164
24	Walker Morris	259	74=	Lester Aldridge	163
25	SJ Berwin	258	74=	Mills & Reeve	163
26	Salans	251	74=	Penningtons	163
27	Thomas Eggar	248	77	Hewitsons	162
28	Simmons & Simmons	246	78=	Bevan Ashford	160
29	Norton Rose	245	78=	Maclay Murray & Spens	160
30=	Beachcroft Wansbroughs	240	80	Biggart Baillie	156
30=	Nicholson Graham & Jones	240	81	Ward Hadaway	155
32	Nabarro Nathanson	238	82	Burges Salmon	154
33	Wedlake Bell	236	83=	Freethcartwright	150
34	Finers Stephens Innocent	235	83=	Osborne Clarke	150
35=	Charles Russell	232	83=	Shepherd+ Wedderburn	150
35=	Denton Wilde Sapte	232	86=	Bond Pearce	149
37=	Olswang	230	86=	Cripps Harries Hall	149
37=	Shoosmiths	230	88	Brodies	146
39=	Bristows	228	89	Dundas & Wilson	145
39=	Landwell	228	90	Browne Jacobson	143
41	Field Fisher Waterhouse	225	91	Stephenson Harwood	141
42	Speechly Bircham	221	92	Tods Murray	136
43	Masons	219	93	Blake Laphorn	135
44	Bird & Bird	218	94=	Addleshaw Booth & Co	134
45	Clyde & Co	214	94=	ASB Law	134
46	Farrer & Co	213	96	Morgan Cole	132
47	Holman Fenwick & Willan	210	97	Clarke Willmott	130
48	Dickinson Dees	208	98	Cobbetts	121
49	Lewis Silkin	203	99	Keoghs	118
50	RadcliffesLeBrasseur	202	100	Berrymans Lace Mawer	110

REVENUE  
PER  
LAWYER  
TABLE

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## REVENUE PER PARTNER

RANK	FIRM	REVENUE PER PARTNER (£K)	RANK	FIRM	REVENUE PER PARTNER (£K)
1	Slaughter and May	2,040	51	Theodore Goddard	609
2	Allen & Overy	1,600	52	Pinsents	602
3	Freshfields Bruckhaus Deringer	1,590	53	Trowers & Hamlins	598
4	Clifford Chance	1,500	54=	Beachcroft Wansbroughs	597
5	Linklaters	1,470	54=	Dickinson Dees	597
6	Clyde & Co	1,400	56	Mishcon de Reya	592
7	Ashurst Morris Crisp	1,370	57	Shepherd+ Wedderburn	585
8	Herbert Smith	1,260	58	Charles Russell	584
9	CMS Cameron McKenna	1,240	59	Ince & Co	550
10	Dickson Minto	1,233	60	Speechly Bircham	543
11	Lovells	1,170	61	Field Fisher Waterhouse	542
12	Watson Farley & Williams	1,163	62	Nicholson Graham & Jones	535
13	Macfarlanes	1,150	63	Cripps Harries Hall	526
14	Irwin Mitchell	1,000	64=	Halliwell Landau	522
15	SJ Berwin	981	64=	Maclay Murray & Spens	522
16	Norton Rose	953	66=	Keoghs	511
17	Gouldens	930	66=	Mills & Reeve	511
18	Barlow Lyde & Gilbert	924	68=	Bond Pearce	508
19	Denton Wilde Sapte	903	68=	Gateley Wareing	508
20	Landwell	900	70=	Bevan Ashford	495
21=	Nabarro Nathanson	860	70=	Bircham Dyson Bell	495
21=	Travers Smith Braithwaite	860	72	Kennedys	487
23	Simmons & Simmons	855	73	DWF	483
24	Eversheds	845	74	TLT	477
25	Salans	832	75	Lewis Silkin	476
26	Richards Butler	813	76	DJ Freeman	473
27	Harbottle & Lewis	783	77	Thomas Eggar	469
28	Berwin Leighton Paisner	765	78	Manches	467
29	Reynolds Porter Chamberlain	760	79	Morgan Cole	462
30	Wragge & Co	741	80=	Browne Jacobson	460
31=	DLA	738	80=	Farrer & Co	460
31=	Withers	738	82	Wedlake Bell	451
33	Addleshaw Booth & Co	722	83	Finers Stephens Innocent	450
34	Burges Salmon	716	84	Martineau Johnson	440
35	Bristows	712	85	Berrymans Lace Mawer	437
36	Walker Morris	706	86	Clarke Willmott	421
37	Hammonds	700	87	Brodies	417
38	Shoosmiths	690	88	Freethcartwright	394
39	Masons	684	89	Pannone & Partners	386
40	Taylor Wessing	663	90	Blake Lapthorn	381
41	KLegal	659	91=	Howard Kennedy	378
42	Bird & Bird	658	91=	RadcliffesLeBrasseur	378
43	Olswang	649	93	ASB Law	372
44	Dundas & Wilson	645	94	Penningtons	366
45	Stephenson Harwood	631	95	Ward Hadaway	347
46	Lawrence Graham	629	96	Hewitsons	346
47	Holman Fenwick & Willan	626	97	Lester Aldridge	344
48	Davies Arnold Cooper	625	98	Biggart Baillie	335
49	Fladgate Fielder	616	99	Tods Murray	333
50	Osborne Clarke	615	100	Cobbetts	329

REVENUE  
PER  
PARTNER  
TABLE

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THE TOP 100

RANK	FIRM	TURNOVER (£m)	PROFITS PER EQUITY PARTNER (£K)	REVENUE PER LAWYER (£K)	REVENUE PER PARTNER (£K)	TOP OF EQUITY (£K)	BOTTOM OF EQUITY (£K)	NO OF EQUITY PARTNERS	TOTAL LAWYERS	NET PROFIT (£m)	COSTS PER LAWYER (£K)	TOTAL PARTNERS
51	Burges Salmon	36.5	300	154	716	350	175	38	237	13.0	99	51
52=	Maclays	36.0	220	160	522	275	145	50	225	11.0	111	69
52=	Walker Morris	36.0	496	259	706	550	150	27	139	13.4	114	51
54	Dickinson Dees	35.8	300	208	597	340	240	32	172	9.9	151	60
55	Halliwell Landau	35.5	350	183	522	460	130	31	194	10.8	127	68
56	Kennedys	32.6	275	170	487	400	190	28	180	11.4	118	68
57	Bond Pearce	32.5	177	149	508	194	139	39	218	7.6	114	64
58	Mills & Reeve	32.2	209	163	511	292	162	38	207	10.7	104	63
59	Berrymans	31.0	151	110	437	200	100	33	197	5.3	130	71
60=	DAC	30.0	272	185	625	400	200	22	162	6.0	148	48
60=	Morgan Cole	30.0	75	132	462	138	42	65	227	4.9	111	65
62	DWF	26.1	250	164	483	360	158	19	159	4.5	136	54
63	Cobbetts	26.0	201	121	329	232	104	38	174	7.0	109	79
64	NGJ	25.7	210	240	535	284	125	27	107	5.7	187	48
65	Shepherd+ Wedderburn	25.6	194	150	585	224	125	39	175	7.5	103	46
66=	Farrer & Co	25.3	275	213	460	320	200	17	119	4.7	173	55
66=	Thomas Eggar	25.3	162	248	469	175	93	37	102	5.3	197	54
68	Pannone & Partners	24.7	200	165	386	226	113	42	150	8.2	110	64
69	Speechly Bircham	23.9	245	221	543	300	150	28	108	6.9	157	44
70	Manches	22.9	138	197	467	200	100	25	116	3.5	167	49
71	Blake Lapthorn	22.5	158	135	381	183	100	37	167	5.9	99	59
72	Browne Jacobson	22.1	210	143	460	240	150	20	139	3.6	133	48
73	Clarke Willmott	21.9	138	130	421	161	90	27	169	4.8	101	52
74=	DJ Freeman	21.3	150	164	473	330	90	27	130	4.1	133	45
74=	Mishcon de Reya	21.3	211	178	592	350	100	26	120	5.5	132	36
76	Penningtons	21.2	121	163	366	154	89	37	130	4.5	129	58
77	Radcliffes	20.8	80	202	378	100	70	23	103	1.8	184	55
78=	Fladgate Fielder	19.7	403	286	616	635	190	15	69	6.0	199	32
78=	Freethcartwright	19.7	131	150	394	180	90	29	131	3.8	121	51
80	Bircham Dyson Bell	18.8	165	171	495	180	100	23	110	3.8	136	38
81=	Bristows	18.5	238	228	712	323	114	26	81	6.2	152	26
81=	Dickson Minto	18.5	545	336	1,233	865	113	11	55	6.0	227	15
81=	Howard Kennedy	18.5	230	200	378	360	160	18	91	4.1	158	49
81=	Martineau Johnson	18.5	135	180	440	140	125	16	103	4.7	134	42
85	Lewis Silkin	18.1	245	203	476	294	176	18	89	6.4	131	38
86=	Hewitsons	18.0	235	162	346	250	187	32	111	7.5	94	52
86=	Landwell	18.0	525	228	900	540	280	4	58	2.1	310	24
88	Cripps Harries Hall	17.9	152	149	526	165	115	24	120	3.7	119	34
89	ASB Law	16.7	170	134	372	200	100	17	122	2.9	114	45
90=	TLT	15.8	175	179	477	200	135	18	88	3.2	143	33
90=	Wedlake Bell	15.8	239	236	451	250	170	22	67	5.4	155	35
92	Keoghs	15.3	120	118	511	140	113	8	130	2.1	102	30
93	Finers	15.1	195	235	450	300	130	14	58	3.2	205	31
94	Ward Hadaway	14.9	183	155	347	210	110	12	102	2.2	125	43
95	Brodies	14.6	192	146	417	250	120	26	100	5.0	96	35
96	Harbottle & Lewis	14.1	228	176	783	255	110	18	75	4.1	133	18
97	Biggart Baillie	13.7	185	156	335	235	130	22	88	4.1	110	41
98	Tods Murray	13.5	150	136	333	200	90	33	99	5.0	86	39
99	Gateley Wareing	12.7	140	179	508	200	100	21	71	2.9	137	25
100	Lester Aldridge	12.4	132	163	344	142	95	18	76	2.5	130	35

THE TOP 100 TABLE

## THE TOP 100

RANK	FIRM	TURNOVER (£m)	PROFITS PER EQUITY PARTNER (£K)	FEES PER LAWYER (£K)	REVENUE PER PARTNER (£K)	TOP OF EQUITY (£K)	BOTTOM OF EQUITY (£K)	NO OF EQUITY PARTNERS	TOTAL LAWYERS	NET COSTS PER PROFIT (£m)	COSTS PER LAWYER (£K)	TOTAL PARTNERS
1	Clifford Chance	978.0	644	337	1,500	734	293	441	2,900	283.9	239	658
2	Freshfields	800.0	700	385	1,590	890	365	502	2,080	351.0	216	502
3	Linklaters	720.0	734	360	1,470	905	360	410	2,000	301.0	210	490
4	Allen & Overy	647.0	675	348	1,600	1050	430	367	1,450	247.7	275	408
5	Lovells	390.0	644	347	1,170	695	280	264	1,125	170.0	196	333
6	Eversheds	284.9	308	171	845	462	193	178	1,668	54.8	138	337
7	Slaughters	253.5	819	454	2,040	950	467	124	558	100.7	274	124
8	Herbert Smith	241.0	748	300	1,260	810	320	103	801	77.0	205	192
9	DLA	233.0	460	176	738	860	240	108	1,007	76.2	156	316
10	Norton Rose	205.0	390	245	953	475	230	155	836	60.5	173	215
11	Ashursts	197.0	590	315	1,370	800	320	124	625	73.2	198	144
12	DWS	177.0	313	232	903	552	206	122	727	39.0	190	196
13	Simmons	176.9	300	246	855	500	150	137	718	41.2	189	199
14	CMS	174.0	401	289	1,240	575	175	126	603	50.6	205	140
15	Hammonds	137.1	330	190	700	580	170	89	729	29.4	148	196
16	Pinsents	95.1	276	199	602	425	145	84	478	23.0	151	168
17	SJ Berwin	91.3	409	258	981	650	190	61	354	25.0	187	93
18=	Addleshaws	91.0	250	134	722	373	125	75	679	18.8	106	126
18=	BLP	91.0	303	273	765	500	150	68	333	20.6	211	119
18=	Richards Butler	91.0	450	268	813	1000	188	56	360	25.3	183	112
21	Clyde & Co	90.0	400	214	1,400	525	212	63	421	25.2	154	105
22	Nabarro Nathanson	84.3	293	238	860	435	210	98	355	28.7	157	98
23	Salans	83.7	397	251	832	600	205	70	334	27.8	167	100
24=	Beachcrofts	80.0	228	240	597	250	110	70	474	17.5	132	134
24=	Irwin Mitchell	80.0	460	315	1,000	486	184	48	255	22.1	227	80
26	Wragge & Co	79.3	255	190	741	435	130	107	417	27.0	125	107
27	BLG	72.1	351	265	924	420	210	78	272	27.4	164	78
28	Macfarlanes	66.1	773	367	1,150	954	424	40	180	30.9	196	58
29	Taylor Wessing	65.0	344	296	663	606	164	65	242	22.4	176	98
30	Masons	63.7	234	219	684	275	137	47	291	11.0	181	93
31=	Bird & Bird	62.5	317	218	658	474	197	37	287	11.7	177	95
31=	Stephenson Harwood	62.5	200	141	631	240	150	41	344	8.4	122	99
33	Osborne Clarke	60.9	233	150	615	270	105	50	406	19.5	102	99
34	Lawrence Graham	54.9	373	291	629	512	204	50	189	19.4	188	86
35	Withers	49.3	278	325	738	372	189	46	152	15.6	222	67
36=	Olswang	48.0	290	230	649	500	120	40	209	11.6	174	74
36=	Watson Farley	48.0	358	293	1,163	630	170	49	143	15.4	228	54
38	Holman Fenwick	46.0	236	210	626	262	131	45	219	14.8	142	82
39	Shoosmiths	44.3	136	230	690	154	109	34	192	4.6	207	64
40	FFW	43.9	290	225	542	376	216	68	195	19.7	124	81
41	Charles Russell	43.8	255	232	584	284	120	46	189	11.7	170	75
42	Travers Smith	43.0	390	286	860	600	210	41	190	16.0	142	50
43	Bevan Ashford	42.6	246	160	495	285	124	52	267	12.6	112	86
44	KLegal	41.5	236	173	659	475	150	53	240	12.5	121	63
45	Reynolds Porter	40.3	241	200	760	374	109	53	201	12.8	137	53
46=	Dundas & Wilson	40.0	220	145	645	400	110	62	275	13.6	96	62
46=	Gouldens	40.0	620	354	930	810	250	36	113	22.3	156	43
48	Theodore Goddard	39.0	330	195	609	430	200	32	200	10.6	142	64
49	Ince & Co	38.0	290	288	550	320	160	42	132	12.2	195	69
50	Trowers & Hamblins	37.1	250	184	598	300	130	28	177	8.5	162	69

THE TOP  
100 TABLE

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